

PRODUCT PRICING SUMMARY SHEET BASED ON CONTRACT FORM

The following Details MUST be provided with any purchase order from an End User to H-GAC

| | | | |
|----------------------------|---------------------------|--------------------|--------------|
| Vendor | Houston Freightliner, Inc | Date | 12/3/2004 |
| Vendor Contact | Michael McCarthy | | |
| Vendor Phone # | 713-580-8122 | | |
| End User Agency | City of Bryan | E/U Contact | Bobby Walker |
| Product Description | Freightliner M2-70 Cargo | | |

A. Base Price in Bid/Proposal No. HT11-03 Series: CC Base Price: \$33,445.00

B. Published Options: (Itemized Below)

| | | | |
|----------------------|-------|-----------------|---|
| Allison 2000P | 4,473 | | |
| Front Tow Hooks | 100 | | |
| Air Driver Seat | 126 | | |
| Stationary Pass Seat | 232 | | |
| Air Conditioner | 825 | | |
| AM/FM Radio | 360 | | |
| 1000 SQ IN Radiator | 740 | | |
| SUBTOTAL | 6,856 | SUBTOTAL | 0 |

Published Options added to Base Price (Subtotal of Col. 1 & Col. 2)

C. Subtotal of A & B: \$40,301.00

D. Unpublished Options: (Itemized Below) **UNPUBLISHED :**

Unpublished Options CANNOT be used to create another model nor exceed 25% of Base Price and Published Options

| | | | |
|---------------------|--------|-----------------|---|
| Cummins 200 HP | 3,176 | | |
| Two Speed Rear Axle | 989 | | |
| 2004 Emissions | 1,000 | | |
| LH/RH Drive | 4,900 | | |
| SUBTOTAL | 10,065 | SUBTOTAL | 0 |

Unpublished Options added to Base Price (Subtotal of Col. 1 & Col 2)

E. Contract Price Adjustment (If Any, Explain Here)

| | |
|---------------------------------|---|
| | |
| | |
| Contract Price Adjustment Total | 0 |

F. Total of C+D+E (Excluding H-GAC Fee) \$50,366.00

G. Quantity Ordered Units: 1

H. H-GAC Administrative Fee \$600.00

I. Non-Equipment Charges & Credits (i.e.:Ext Warranty, Trade-in, & Factory Trips)

| | |
|---------|-------|
| Freight | 1,300 |
| | |

J. Total Purchase Price Including G+H+I \$52,266.00

| CONTRACT PRICING WORKSHEET | | | | | | |
|--|--|-----------------------------------|----------|---|---|-------------|
| <i>With any purchase order submitted to H-GAC by End User</i> | | | | | | |
| End User: | City of Bryan | | | Date Prepared: | 1/18/2005 | |
| Prepared By: | Jim Budde/Greg Webb | | | Contract No.: | SW04-04 | |
| Phone No.: | 979-209-5934 | | | Item Product Code: | BDF | |
| Description: | Johnston 605 Vacuum Sweeper Body And Mounting on Customers Chassis | | | | | |
| A Item Base Unit Price, Per H-GAC Contract: | | | | | | |
| | | | | A: | 89,228.00 | |
| B Published Options (Itemize below, attach additional sheet(s) if necessary) | | | | | | |
| | Code | Description | Cost | Code | Description | Cost |
| | 180762 | Aux. Engine Volt/oil/water gauges | 1,000.00 | 180140 | 4 GPM@1500 psi handgunl reel | 4,000.00 |
| | Kit#131 | Sweep mileage recorder | 340.00 | 180063 | Arrowstick | 1,170.00 |
| | Kit#38 | In Cab gutterbroom down pressure | 1,400.00 | | | - |
| | Kit#215 | In cab gutterbroom tilt control | 1,875.00 | Subtotal From Additional Sheet(s): | | |
| | | | | | Subtotal B: | \$ 9,785.00 |
| C Unpublished Options (Itemize below, attach additional sheet(s) if necessary) | | | | | | |
| | Code | Description | Cost | Code | Description | Cost |
| | | | - | | Reflective Decaling | 1,000.00 |
| | | | - | | | - |
| | | | - | | | - |
| | | | | | Subtotal From Additional Sheet(s): | |
| | | | | | Subtotal C: | 1,000.00 |
| Check: The total cost of Unpublished Options as a percentage of the total of the Base Price plus | | | | | | |
| Published Options cannot exceed 25%. For this transaction, the percentage is: | | | | | 1% | |
| <i>be used to change to another contracted mo.</i> | | | | | | |
| D Miscellaneous Price Adjustments | | | | | | |
| | | | | | | |
| | | | | | Subtotal D: | - |
| E | Unit Cost of Item Before Fee & Non-Equipment Charges (A+B+C+D) | | | | | 100,013.00 |
| | Quantity Ordered | | | X | | 1 |
| | | | | | Subtotal E: | 100,013.00 |
| F | H-GAC Fee Calculation (From Current Fee Tables) | | | Table | Subtotal F: | 400.00 |
| G | Non-Equipment Charges (Trade-In, Extended Warranty, Delivery, etc.) | | | | | |
| | | | | | Steel Surcharge | 1,100.00 |
| | | | | | Delivery | 125.00 |
| | | | | | Trade in - 1992 Elgin Eagle | (10,000.00) |
| | | | | | Subtotal G: | (8,775.00) |
| H | Total Purchase Price (E+F+G): | | | | | 91,638.00 |
| | Promised Delivery Date: | | | | | 60-90 Days |
| Print Legibly) | | | | | | |

Johnston Sweeper Co.
4651 Schaefer Ave.
Chino, CA 91710

Attn: Jim Budde
Phone: 909-613-5614
Fax: 909-613-5736

Detailed Specifications for Johnston 605/650 Vacuum Street Sweeper

One (1) new Johnston VT 605/650 Vacuum Street Sweeper. This high performance sweeper will have all standard equipment plus the following options:

- John Deere 4045T turbo diesel tier II auxiliary engine
- 8.5 cubic yard hopper
- All chromium stainless steel body (Lifetime Warranty)
- 52° dump angle
- Hopper drain valve
- Hopper access door
- In the cab gutter broom pressure control (powasave)
- In the cab variable gutter broom swing out control
- In-cab right side gutter broom tilt
- Fluid coupler fan drive (5 yr. warranty)
- 96-144" full width sweeping
- In/outside-cab dump controls
- Wide sweep powa-scrub
- Water system air purge
- 12' hydrant hose with coupling
- Arrow stick (top mounted) amber strobe (chassis mounted)
- Gutter broom work light
- 4 GPM @ 1500 PSI hose reel
- Sweep mileage recorder
- Auxiliary engine gauges and reflective decaling

Unit mounted on:

- 2005 Freightliner FC80 Cargo Cab-over truck chassis with Cummins ISB 200 HP diesel engine
- Allison 2000 transmission
- AM/FM radio
- Dual steer & instrumentation package and air conditioning

Other:

- Operator training
- 48 hour parts shipment
- 1 year warranty